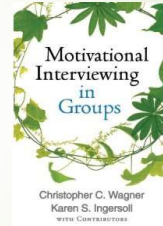


# Motivational Interviewing In Groups

Virginia Farnsworth-Grodd and Tipene Pickett

Based on the book by  
Chris Wagner, Karen Ingersoll, & the work of Joel Porter



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## Day 1

- Listening Well
- Introduce MI in Groups
- Explore MI Group Phases
  1. Engaging the group
  2. Exploring perspectives
- Practical exercises

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## MI Characteristics

It's all about the client's perspective  
Focuses on the future most of all  
Focuses on what clients can do and want to do  
Builds on their successes, strengths and small steps  
Elicits ideas more than providing them  
Evokes motivation for positive change

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### Definition(s):

#### **What is it?**

Motivational Interviewing is a particular way of talking with people about change and growth  
MI 4<sup>th</sup> Ed

#### **Why would I use it...?**

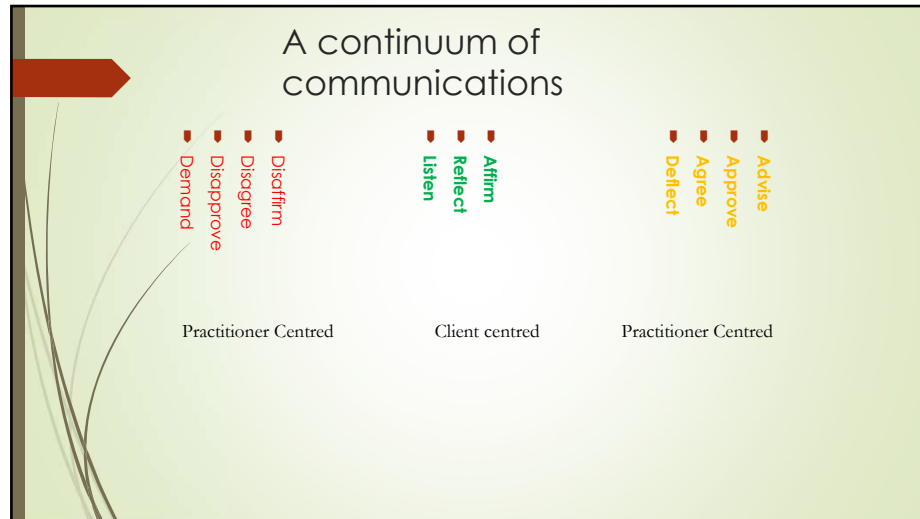
Motivational interviewing is a person-centered counseling method for addressing the common problem of ambivalence about change  
MI 3<sup>rd</sup> Ed

#### **How does it work...?**

Motivational interviewing is a **collaborative, goal-oriented** method of communication with particular **attention to the language of change**. It is designed to strengthen an individual's **motivation** for and movement toward a **specific goal** by **eliciting and exploring** the person's **own arguments for change**

MI 3<sup>rd</sup> Ed

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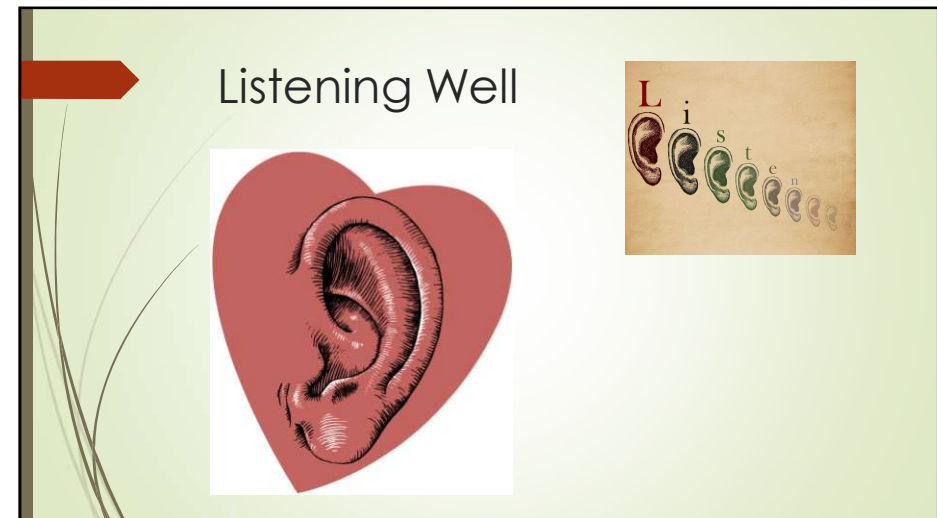
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## Listening Well: OARS

**Conversational skills** for asking, listening, and responding. The basic skills of MI can be remembered by using the acronym **OARS**.

- **O**pen-ended questions
- **A**ffirmations
- **R**eflective listening
- **S**ummaries



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## Open questions

Questions which require more thought and more than a simple one-word answer

- **WHAT?**
- **WHY?**
- **WHEN?**
- **HOW?**
- **TELL ME MORE!**



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## AFFIRMATIONS

### Self:

What are strengths you have?

What strengths have others noticed?

If your best friend or someone you trust was here, what would they say are strengths you have?

What would you like people to say about you?

### Simple:

recognition of a specific positive action, statement, effort or intention

### Complex:

highlighting or inferring an **enduring value / strength** you notice and then describing a behavior that supports this

## Affirmations Exercise

### Aim:

To grow your existing awareness and vocabulary for personal qualities and strengths. Secondly, Practice forming complex affirmations.

- In your small groups you are to complete the following 3 tasks:

### Task 1

- Discuss for 3 minutes what are the ingredients for a powerful affirmation?

### Task 2

- 1. You have 3-5 minutes to identify at least 10 strengths or personal qualities you notice in the Young People you work with. For example: honesty, determination etc. You can use Aunty Google to help identify these.
- 2. Once your group has a list of 10, pick a scribe from your group to write these on the whiteboard.

### Task 3

- 1. For the next 5 minutes you are to write down 3-5 examples of a complex affirmation by selecting 3 of these strengths and personal qualities and link them to an observable behavior that demonstrates that particular strength, value or enduring quality. Start with "You..." or "You've..." or "You're..."

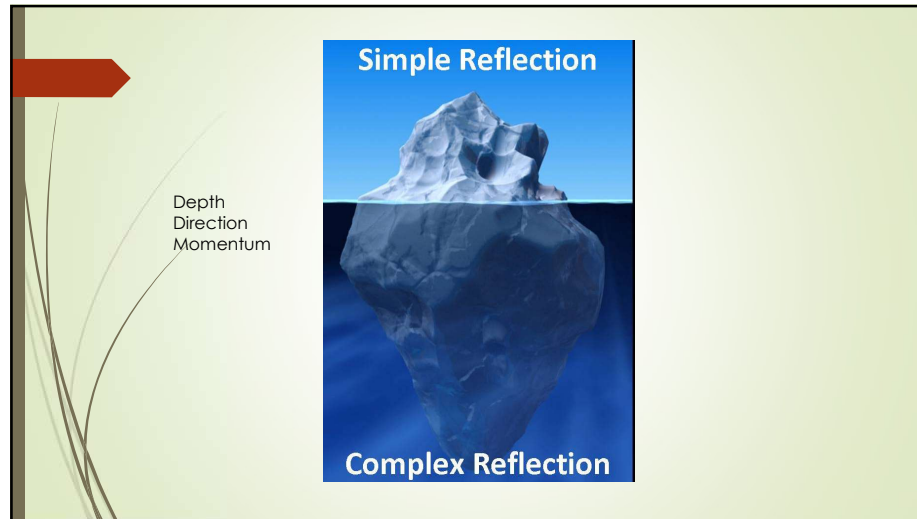
You can use the example below as a guide.

*Courage: "You've great courage to stand up for you believe in, especially when your friends might disagree" or "You show courage to stand up for your friend in a difficult situation"*

- 2. In pairs deliver your 3-5 complex affirmations to your partner then swap over and then for 1-2 minutes discuss people/clients you could use these complex affirmations with.

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## Thinking Reflectively Exercise

- In triads
- 1. *Speaker*: "one thing I like about myself is .."
- 2. *Listener*: Taking turns respond by asking the question "do you meant that...?"
- 3. *Speaker*: responds only with "yes" or "no"
- 4. *Listeners*: Generate 2-3 responses each then rotate

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## Complex Reflections

- "So you feel.."
- "It sounds like you.."
- "You're wondering if.."
- "You..."
- "On one hand you...and on the other hand you.."
- "And you can see / imagine yourself to be..." "And you'd like to be.."
- "It's as if...." Or "It's like..."

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## Forming Reflections Exercise

Stem 1: I am just so sick and tired of people always telling me what to do. I mean really – where do people get off thinking they have the right to say that?

- Stem 2: It's like this – I've tried everything and nothing seems to be working. So I don't know what to do.
- Stem 3: I don't know why I keep doing this. I mean I'm not an idiot – I know it can kill me. I just don't have any will power I guess.
- Stem 4: My kids really are important to me and I don't want to do anything that might hurt them.
- Stem 5: So, given the big picture, this thing we are talking about really feels like small potatoes
- Stem 6: It's been fun, but something has got to give. I just can't go on like this anymore.
- Stem 7: You know if she would just back off, then the situation would be a whole lot less tense and then these this wouldn't happen.
- Stem 8: I've been depressed lately. I keep trying things to help me feel better but nothing seems to work.

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## Waka Exercise

- Form smaller groups
- Each group (waka) to give themselves a name and choose a spokesperson (this can change from pause to pause)
- Facilitator to talk about issues their in 2 minds about
- When facilitator pauses his conversation, groups to get together to come up with a **complex reflection (the more succinct the better)**
- In the big group, spokesperson from each group delivers their **reflection**
- Facilitator** gives feedback about which reflections worked for them and offer other reflection possibilities.

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## Change Talk

Desire **I want to..  
I wish..  
I'd like to..**

Ability **I can..  
I could..**

Reason **...because**

Need **I must..  
I need to..  
I have to..**



Commitment **I'm going to..  
I will..  
I definitely will..  
I guarantee..  
I promise..  
I swear..**

Activation **I'm Thinking about,  
I'm considering..  
I'm ready to..  
I plan to..  
I hope  
(plan/intend) to..**

Taking steps **I've...**

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## Find the CAT Issue: Weight Loss

- I want to lose weight
- I could probably lose 20 pounds
- I'd have more energy
- I'm going to lose 20 pounds
- I've got to lose some weight

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## Find the CAT Issue: Hypertension

- I want to live to see my grandkids
- It's important for me to get my blood pressure down
- I want to be healthy again
- I can get my BP down
- I'll try the medication

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## Find the CAT

### Issue: Smoking Cessation

- I've got to quit smoking
- I wish I could quit
- I bought a patch
- I'd be healthier if I quit
- I think I can quit

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## THE MAGIC OF A GROUP



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## Four Phases or Processes of the MI Group Model

1. **Engaging the Group**
2. **Exploring Perspectives**
3. **Building Momentum (Broadening Perspectives)**
4. **Moving into Action**

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## First Phase

### 1. **Engaging the Group**

Setting the environment/climate

Developing working relationships and norms within the group

Develop the group guidelines

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## Practice Exercise 1 Engaging

- Briefly introduce yourself
- Give a brief overview of the groups purpose
- **Emphasize personal choice and autonomy**
- Invite them to share something positive about their lives - interests, something that's important, something they are passionate about **or an object / symbol that means something to them or represents them.**
- *Leader, just relax and be friendly, make people comfortable, and take your time exploring people's passions*
- **Aim to make some links between people, and summarize similarities to develop comfort in interacting and cohesion**

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## Practice Exercise Engaging de-brief

- What facilitator skills & behaviors did you notice that helped build trust and cohesion within the group?

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## Exercise: exploring group cohesion

- For approx 5 min in small groups discuss:
- What is 'group cohesion'?
- How do we know we're building group cohesion?
- How did the engagement process contribute to the development of group cohesion?

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## What is Group Cohesion?

- Cohesion
  - Positive interactions between members
  - Member to subgroup or whole group relationship
    - **Immature cohesion** = Superficial agreement and false sense of unity
    - **Mature cohesion** = True intimacy, allows divergence and health conflict
  - Engagement of social identity (vs. personal identity)
  - Increases reduction of symptoms

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## Factors influencing positive outcomes for people in Groups?

- Members who participate more
- Members who share positive and negative emotions
- Groups that address full range of issues (not single isolated concern)
- **Facilitator/Leader communication style**

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## Creating a Group Climate

Overall atmosphere of group

Established at first contact

Members

Care about each other

Try to understand self and others

Disclose personal information and feelings

Feel that the group is worth participating in

Support/challenge one another to make progress

**Group leaders who focus too much on tasks vs. relationships diminish outcomes**

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## Exercise: exploring group cohesion

- Form 4 groups. You have a few minutes to discuss Characteristics and Behaviors of:
  - Group 1: Helpful facilitator?
  - Group 2: Unhelpful facilitator?
  - Group 3: Helpful group member?
  - Group 4: Unhelpful group member?

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## Cohesion: The participants influence

	<b>Positive Influence</b>	<b>Negative Influence</b>
Participants	<ul style="list-style-type: none"> <li>• Turn-taking</li> <li>• Support/acceptance</li> <li>• Self-disclosing</li> <li>• Psychological mindedness: person's capacity for self examination, self reflection, introspection &amp; personal insight.</li> <li>• Willingness to experience emotions</li> </ul>	<ul style="list-style-type: none"> <li>• Judgmental/evaluative responses</li> <li>• Interpersonal problems such as non-assertive, vindictive, intrusive</li> <li>• Anxious or avoidant attachment styles</li> <li>• Inaccurate perceptions of others</li> <li>• Lack of disclosure/risk-taking</li> <li>• Easily overwhelmed by emotions</li> <li>• Lateness or missing sessions</li> </ul>

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## Cohesion: The Leader's influence

	<u>Positive Influence</u>	<u>Negative Influence</u>
Leader	<ul style="list-style-type: none"> <li>• Encourage sharing</li> <li>• Model self-disclosure focused on responsibility</li> <li>• Provide non-judgmental feedback</li> <li>• Warmth &amp; eye-contact</li> <li>• Ownership of mistakes</li> <li>• Able to face own and others' anger</li> <li>• Immediate acknowledgement of unexpected moments</li> </ul>	<ul style="list-style-type: none"> <li>• Fail to encourage interaction</li> <li>• Defensiveness</li> <li>• Anxious or avoidant attachment style</li> <li>• Judgmental or competitive attitudes</li> <li>• Unable to share genuine warmth</li> <li>• Fail to screen out toxic members</li> <li>• Allow scapegoating and subgrouping without exploration</li> <li>• Fail to address absences and tardiness</li> <li>• Disallow negative emotions</li> </ul>

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<u>Therapeutic Factor</u>	<u>Member Potential Outcomes</u>
Acceptance	Feel valued, understood and cared for
Altruism	Self-esteem; appreciation of helping others
Catharsis	Release of negative feelings
Guidance	Gain knowledge from group participation
Instillation of hope	Greater optimism about change; inspiration
IP interactions	Learn impact on others; better interactions
Self-Disclosure	Learn to be more open and genuine
Self-understanding	Learn about self from outside and inside
Universality	They're not alone, uniquely damaged
Vicarious learning	Learn from observing others' examples

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## Practice Exercise 2

### Establishing Group Mauri & Guidelines

- Brainstorm Group Guidelines - What tikanga would you like in the Mauri basket?
- Go around the circle
- What's this group feeling like for you?
- How might we make it feel better?
- What agreements or guidelines might we have about working together?
- What is one thing you need from other group members to feel relaxed and safe in this group?
- What is one behavior that you will demonstrate to create this safe and relaxed feeling within this group?
- Include: not trying to fix others; confidentiality; invite summary

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## Practice Exercise Building Mauri and Group Guidelines / Tikanga de-brief

- What did you notice that helped build trust and cohesion within the group?

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## MI individual vs MI in Groups

discuss similarities and differences between:

MI Individual	MI Groups

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## Individual and Group MI Similarities

- Motivate change through resolving ambivalence
- Incorporate MI spirit
- Use OARS communications
- Use MI strategies
- Avoid **Fixing reflex**
- Balance focusing and staying open

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## Group MI Challenges

- Group dynamics**
  - Managing floor time
  - Managing different styles and beliefs across members
  - Working with group members' "fixing reflexes"
- Role of Change Talk**
  - Multiple change targets
  - Less prominent in group (due to lower floor time)
  - Promote implicit/internal change talk through linking

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## Blending MI and Group Practice

- Facilitating vs Interviewing
- Elicit group energy for change
- Broaden focus of change talk
- Promote internal change talk through linking
- Use other techniques – redirecting, modelling, rounds, dyads, group exercises

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### Tuckmans model of group formation

- FORMING
- STORMING
- NORMING
- PERFORMING
- RE-FORMING

**Forming**  
Team acquaints and establishes ground rules. Formalities are preserved and members are treated as strangers.

**Storming**  
Members start to communicate their feelings but still view themselves as individuals rather than part of the team. They resist control by group leaders and show hostility.

**Norming**  
People feel part of the team and realize that they can achieve work if they accept other viewpoints.

**Performing**  
The team works in an open and trusting atmosphere where flexibility is the key and hierarchy is of little importance.

**Adjourning**  
The team conducts an assessment of the year and implements a plan for transitioning roles and recognizing members' contributions.

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### Interactions in Group facilitation

Facilitator

Series of one to one communications

*Adapted from Farrall (2007) Sofia MINT presentation*

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### Group facilitation

Facilitator

Series of one to one communications

Facilitator

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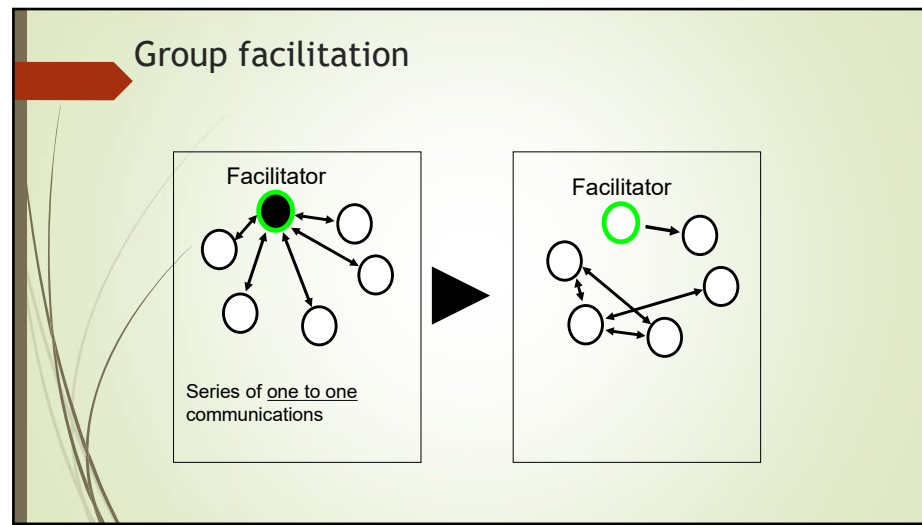
### Group facilitation

Facilitator

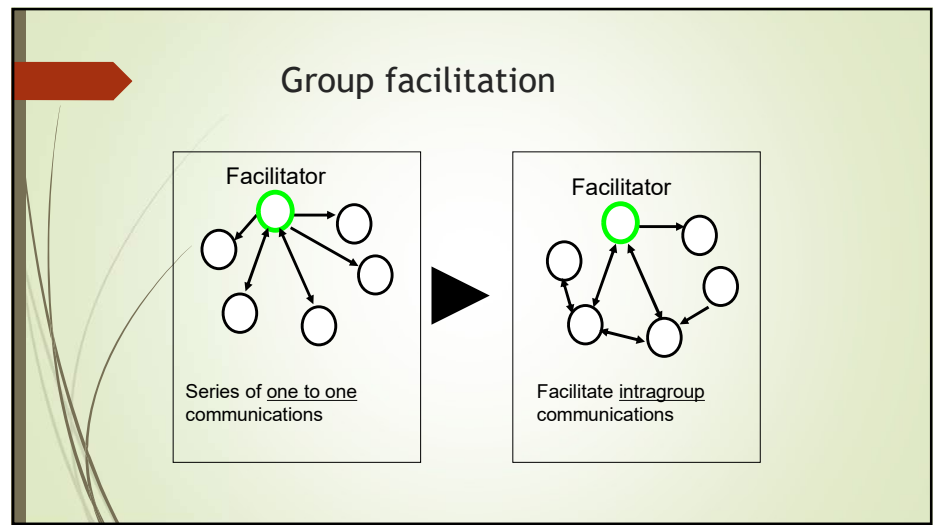
Series of one to one communications

Facilitator

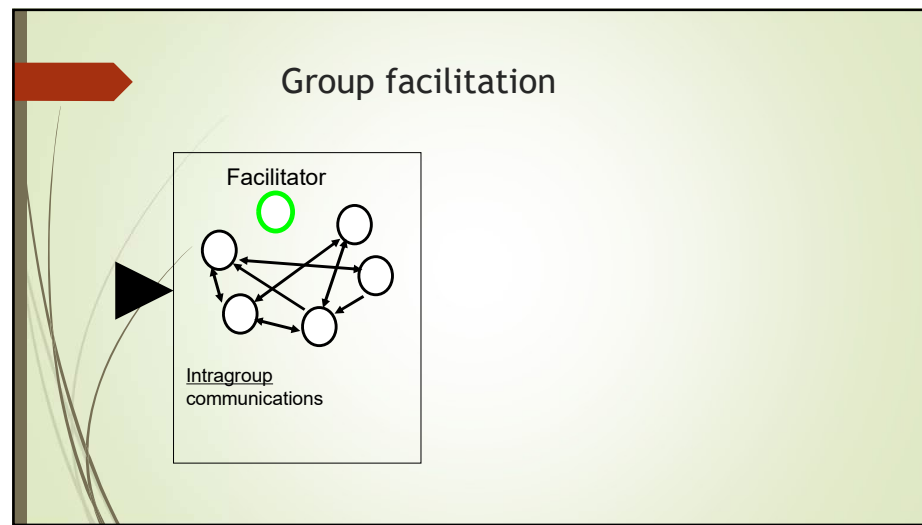
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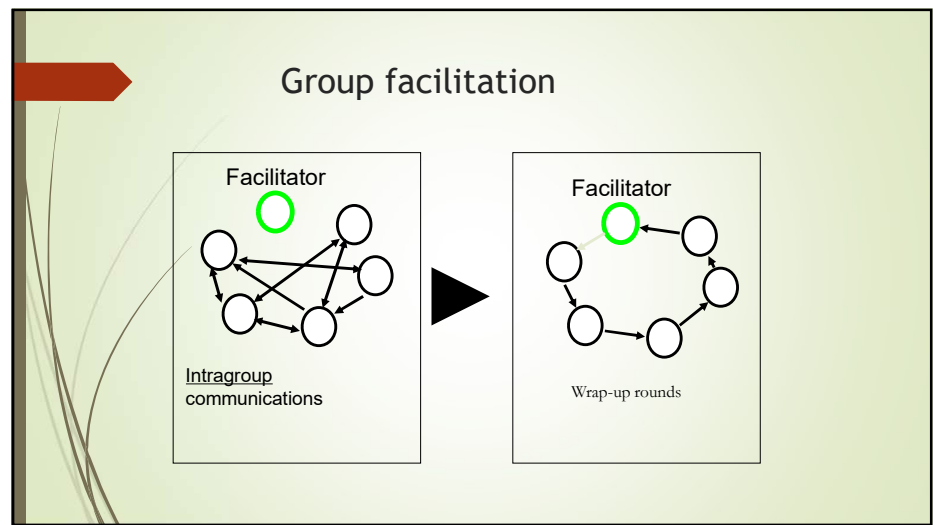
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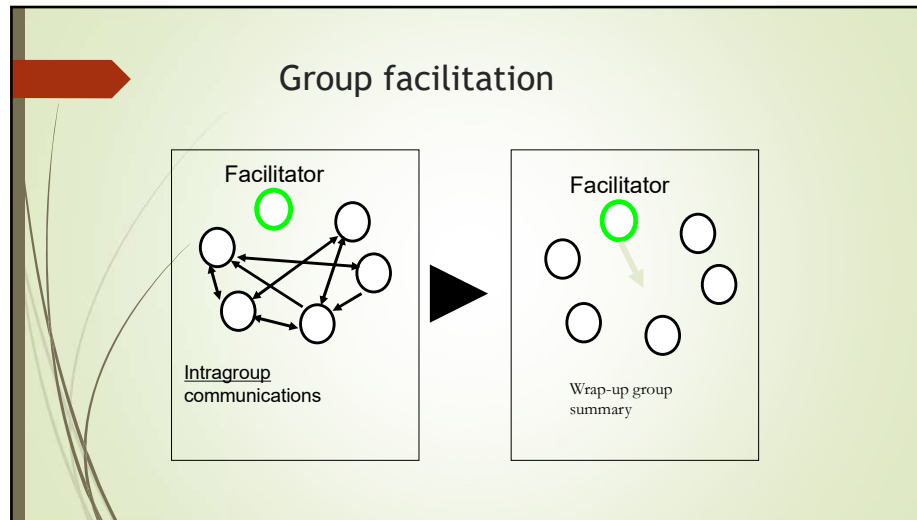
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## Facilitator working with a Co-facilitator

- Model MI Spirit with each other
- Content & Process
  - One leader focus on content; individual exploration
  - Other focus on group process and linking
- Rolling with resistance in pairs
  - If group member becomes defensive with one leader, other can neutrally explore without "taking sides"
- Mutual session review
  - Co-facilitators can compare impressions, brainstorm together, consider strengths and needs of members

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## Practice Exercise 3 Identifying Focus

- Explore issues of focus for today/tomorrow
  - Think of something you might want to change but haven't started
  - Something you've started but gotten stuck
  - Something someone else suggests you change and you're not sure
- In a month or so, how you would like to see things differently?
- Continue to make some links between people, and summarize similarities to develop comfort in interacting and cohesion

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## Second Phase

2. Exploring Perspectives
  - Exploring participants' perspectives on their lives and issues
  - Exploring Lifestyle
  - Exploring Ambivalence
  - Exploring values

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## Exploring Perspectives Principles

- Take a client-centered perspective
- Focus on the positives
- Bring the group into the moment
- Focus on the present
- Acknowledge suffering but don't elicit grievances

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**Te Noho Tata Pū – Te Tapu o Ngā Atua**  
Tapu - Noa  
Ranginui

**Uepoto** - Curious, Enamoured & focused.  
I've got goosebumps

**Māmaru** – That's a Hinatore. My hair!!

**Tane** – observer, clever problem solver  
Flood it with light!

**Whiro** – I'm in control here, Leave things as they are!  
How can I extinguish that light?

**Hinatore**

**Papatūānuku**

**Kekerewai** – Things need to change

**Toro-i-waho** – I'm with you, time to stretch out

**Peketua** – That's the light of The mokohuruuru  
I'll jump! You won't catch me as A centipede!

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## 25 Values

<ul style="list-style-type: none"> <li>• adventurous</li> <li>• authenticity</li> <li>• commitment</li> <li>• compassion</li> <li>• concern for others</li> <li>• consistency</li> <li>• courage</li> <li>• dependability</li> <li>• enthusiasm</li> <li>• fearlessness</li> <li>• Friendliness</li> <li>• good humour</li> </ul>	<ul style="list-style-type: none"> <li>• honesty</li> <li>• honour</li> <li>• independence</li> <li>• integrity</li> <li>• kindness</li> <li>• loyalty</li> <li>• open-mindedness</li> <li>• optimism</li> <li>• perseverance</li> <li>• pragmatism</li> <li>• positivity</li> <li>• reliability</li> <li>• respect</li> </ul>
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## Practice Exercise 4 Exploring Values

- Invite participants to share:
  - Choose your top 5 values from the list (or you may have some of your own)
  - What makes these guiding values important for you as a person?
  - Now choose the top 3 of these 5 guiding values?
  - What makes these 3 the most important?
  - How do they relate to the issue you are focusing on?
  - How could they guide your choices or actions in relation to the issue?
  - How would this issue look in a months time if you were living even closer to your values?
- *Facilitators use OARS and linking of members experiences to build group cohesiveness*

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## Other Ways of Exploring Perspectives

- Discuss *Lifestyles*
  - Let's talk a little about lifestyles. How do you spend your time? What kinds of patterns are there in your daily life?"
  - What about some of your drug habits? How does that fit in?"
- Discuss *Ambivalence*
  - Elicit definitions; *mixed thoughts, emotions, impulses*
  - Note that it's common to have mixed feelings; if change were easy, we'd never get stuck!
  - Explore good things-less good things about current habit
- Decisional Balance (group 4-square game or 2-square game)

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## Group Two-Square Game

Cons / Worst Outcome	Pros / Best Outcome
If nothing Changes...	If Changes made...

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## Group Four-Square Game

	Pros	Cons
Stay the same		
Change		

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## Day 2

- Developing group cohesion
- Working with a co-facilitator
- The 4 phases of MI in groups continued:
  - (3) **Broadening Perspectives**
  - (4) **Moving into Action**
- Shaping conversational Focus
- Practice Exercises

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## Third Phase Broadening Perspectives / Building Momentum

### 3. Broadening Perspectives

- Envisioning a more satisfying future
- Considering options for change
- Exploring and enhancing confidence
  - Heuristic models (Ready-Willing-Able, Stages of change)
  - Assessment Feedback
  - Looking Forward / Envisioning
  - Importance/Confidence
  - Strengths / Supports

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## Broadening Perspectives & Building Momentum Guiding Principles

- Focus on positives
- Focus on the future
- Develop discrepancy
- Accept defensiveness

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## Shaping Conversational Focus - Advanced

- **Depth**
- **Breadth**
- **Momentum**

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## Shaping Conversational Focus - Advanced

- **Depth** refers to depth of meaning

- Ranging from a surface level, with superficial focus on daily events, factual matters and general interests,
- Down into deeper conversations about more personal matters, values, identity issues, and underlying perspectives or emotions.

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## Shaping Focus - Depth

Aims	When is this most appropriate?	What methods?
<b>Deepening</b>	-When members are ready to share more vulnerable issues -When members are too focused on surface details, intellectualizing, or stuck in unresolvable ambivalence	- Reflections of emotions, values -Affirmations
<b>Lightening</b>	-When closing sessions or ending group -When mood becomes too intense or heavy or conflict emerges	-Closing summary -Shifting focus -Linking reflections -Use of humor

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## Shaping Conversational Focus - Advanced

► **Breadth** refers to how

- Narrowly the conversation focuses on a single event, specific issue or idea
- Vs. how much it broadens into more general themes.

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## Shaping Focus - Breadth

Aims	When is this most appropriate?	What conversational methods?
<b>Broadening</b>	When members are too focused on details, limited perspectives	-Linking summaries -Open questions -Imagery reflections -E-P-E sequence
<b>Narrowing</b>	-When focusing on one aspect of a multifaceted issue will help promote progress toward change -When members speak vaguely, or talk about principles or values without tying them to change	-Closed questions - Selective reflection

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## Shaping Conversational Focus - Advanced

► **Momentum** refers to the forward movement in the conversation

- The degree to which new ideas emerge in the conversation or how the conversation proceeds toward some conclusion or commitment to action.
- Vs. a slower momentum occurs when the conversation proceeds along at a more leisurely pace, merely exploring an idea or issue with no particular movement toward a conclusion.

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## Shaping Focus - Momentum

Aims	When most appropriate?	What methods?
<b>Accelerating</b>	-After initial exploration of perspectives -When members focus on the past or "stop short" of tying ideas/values to choices or behaviors	-Open questions about change -"Continuing the paragraph" refs -Affirmations -Group brainstorming of change possibilities
<b>Decelerating</b>	-When members skip or race through difficult issues -When members seem to have "false high confidence" about a complex, risky change	-Suggest slowing down -Explore a secondary theme -Incorporate a written exercise or work in pairs or small groups -Use linking reflections -Explore potential obstacles to change and backup plans

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## Broadening Perspectives – Past Successes (Dyads)

- Introduce exercise – exploring past successes can assist in growing confidence and momentum for change
- Group members to think about and **discuss in pairs**:
  - What **past successes** have you had in making some change?
    - How did you identify desire/need to change?
    - How you went about changing?
    - Challenges/setbacks: How did you overcome these?
    - How today is different for having changed?
    - How can you build on past successes and avoid quitting their current change attempt?
- Large group debrief and link** together content and change themes, motivation to change, experiences

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## Practice Exercise 6 Importance and Confidence

- Scale Importance**
- Set up Group Exercise:** "Importance by itself is not related to change however importance and confidence are related to change. People high in importance and low in confidence tend not to change, those high in both do. This session is to explore these and help strengthen them."
  - How important is it to change on scale of 0 – 10**
    - Line up in space
    - Starting with top subgroup (8-10), what makes it important? Mid-group (4-7), why X and not 0? Low group (0-3), What might make it more important?
- Scale Confidence**
  - What provides confidence? what makes it X, not 0? What would boost your confidence?

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## Moving Into Action – Change Planning

- Can work individually on plans; can work in dyads, or as large group
- Can discuss person-by-person, or step-by-step
- After finished with each round, ask members ideas they got from others that they might incorporate into their own plan
- If members are stuck, see if they'd like group ideas, then offer several before asking member if any of those might fit for them

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## Moving Into Action – Commitment & Getting Started

- Elicit commitment to take a specific action (and strength of commitment)
  - Action can be "think more about" or "discuss with others"
  - Ask members to be realistic on strength (definitely, probably) and specific on when/how they'll take next step
  - If divided between ready and not-quite-ready, consider dyads of like pairs to develop commitment statements

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## Fourth Phase Moving Into Action – Change Planning

- The changes I want to make (or continue making) are:
- The reasons I want to make these changes are:
- The steps I plan to take in changing are:
- The ways other people can help me are:
- I will know that my plan is working if:
- Some things that could interfere with plan are:
- What I will do if the plan isn't working:

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